

## PERSON SPECIFICATION Research Associate in Mergers and Acquisitions Vacancy Ref: A2449

Criteria	Essential/ Desirable	* Application Form/Supporting Statements/Interview
Doctorate, or near completion or equivalent	Essential	Application Form
Experience of working with/for or researching small and medium sized but also large businesses, and an understanding of their needs	Essential	Supporting Statements
Experience of working internationally with multiple stakeholders and/or experience of working abroad	Desirable	Supporting Statements
Ability to facilitate workshops/sessions or an interest to learn	Essential	Supporting Statements
Excellent communication and networking skills, both verbal, written and graphical	Essential	Interview
Experience of organising and analysing quantitative and/or qualitative research	Essential	Application Form
Experience of conducting applied academic research	Essential	Interview
Proven experience in writing, presenting and publishing academic work	Essential	Application Form
Research interests that overlap or complement the existing M&A research profile of the department	Essential	Interview
Ability to compile reports (both consultancy reports and research papers)	Desirable	Interview
An understanding of project-based work – and procedures associated with good working practice	Desirable	Supporting Statements
Accuracy and attention to detail	Essential	Application Form
Able to travel to other locations including locations in UK and abroad	Essential	Interview

\* **Application Form**: Assessed against the application form, curriculum vitae and letter of support. Applicants will not be asked to answer a specific supporting statement. Normally used to evaluate factual evidence eg award of a qualification. Will be "scored" as part of the shortlisting process.

\* **Supporting Statements**: Applicants are asked to provide a statement to demonstrate how they meet the criteria. The response will be "scored" as part of the shortlisting process.

\* **Interview**: Assessed during the interview process by either competency based interview questions, tests, presentation, etc.